## **Recruitment Process Playbook**

SALESLIFT 💠 STUDIO

Company name:

IDEAL CANDIDATE PROFILE	STRUCTURE FOR SUCCESS	ENGAGEMENT	STORYLINE	CAMPAIGN
Persona criteria:	Reason to reach out:	Education, people & culture:	What's the story:	Positive contact moments: 1:
				2:
Target market:	Why me?			3:
		Content:		4:
	Personal gains:			5:
Target numbers:				6:
	Professional gains:			7:
Type of approach:		Open (future) vacancies:		8:
	Company introduction:			9:
				10: